## WEBSITE WATERFALLS

Good websites are fluid and adapt to their terrain. Just as water is essential to life, a website is essential to every business and organization. A website is your most important marketing tool, with 88%\* of online consumers reporting that they would be less likely to make a return visit to a website if they encounter a bad user experience.

A website is built on two core principles:

User Experience

UX

The underlying architecture of a website with the goal of improving the experience of a website visitor, especially in terms of how easy or pleasing it is to use.

User Interface

Anything a user may interact with to use a digital product or service. The goal of user interface design is to make the user's interaction as simple and efficient as possible.

Know the Lingo



## Website notes:

Properly scoring a website requires many professional tools. However, you can assess the basic **five elements** of a website based on your personal experience.

## What to do with my score?

It's "simple": Address the lowest scores first and be sure to maintain any high scores on a quarterly basis.

Visibility					
Website utilizes a content marketing strategy.	1	2	3	4	5
Website has ongoing search engine optimization.	1	2	3	4	5
Traffic is driven to site via social and email campaigns.	1	2	3	4	5
Site content is focused and uses a keyword strategy.	1	2	3	4	5
Interaction					
Website focuses on guiding visitors to conversions.	1	2	3	4	5
Website doesn't suffer from page bloat (too many pages).	1	2	3	4	5
The site contains clear calls to action (CTAs).	1	2	3	4	5
Site content is guided and optimized by traffic analytics.	1	2	3	4	5

Usability					
Menu navigation is simple and uncluttered.	1	2	3	4	5
Website complies with ADA standards.	1	2	3	4	5
Content is broken into skimmable sections.	1	2	3	4	5
Content is easy to read on desktop <b>and</b> mobile devices.	1	2	3	4	5
Aesthetics					
Design fully aligns with your brand guidelines.	1	2	3	4	5
Imagery has a consistent tone and style.	1	2	3	4	5
Icons and graphics are custom to your brand.	1	2	3	4	5
Site appears modern and uses advanced HTML effects.	1	2	3	4	5

	BAD ←			→ GREAT	
Content					
Messaging is accurate and routinely updated.	1	2	3	4	5
Content has been fully proofed for consistency.	1	2	3	4	5
Messaging aligns with other marketing efforts.	1	2	3	4	5
Website uses a modern content management system.	1	2	3	4	5

Your website score	:
	/100